## BALANCE SHEET

As at Mar 31th 2010

Unit: VND

ASSETS	Code	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100	177,611,625,971	173,819,183,096
I. Cash and cash equivalents	110	27,728,557,252	87,824,115,076
1. Cash	111	15,728,557,252	8,824,115,076
2. Cash equivalents	112	12,000,000,000	79,000,000,000
II. Short-term financial investments	120		
Short-term investments	121		
Provision for devaluation of short-term security investments	129		
III. Receivables	130	41,332,000,432	30,356,577,666
Trade accounts receivables	131	29,359,170,572	26,143,126,982
2. Advances to suppliers	132	8,683,069,931	2,189,204,260
3. Short-term internal receivables	133		
Receivable in accordance with contracts in progress	134		
5. Other receivables	135	3,802,873,713	2,537,360,208
6. Provision for short-term bad receivables	139	(513,113,784)	(513,113,784)
IV. Inventories	140	104,506,370,434	52,669,900,960
1. Inventories	141	108,354,823,393	59,314,652,047
2. Provision for devaluation of inventories	149	(3,848,452,959)	(6,644,751,087)
V. Other short-term assets	150	4,044,697,853	2,968,589,394
Short-term prepaid expenses	151	1,190,662,800	759,439,422
2. VAT deductible	152	20,751,371	21,845,704
Tax and accounts receivable from State budget	154	11,558,658	19,848,494
4. Other short-term assets	158	2,821,725,024	
B. LONG-TERM ASSETS (200=210+220+240+250+260)	++	58,385,834,419	2,167,455,774
I. Long-term receivables	200	58,385,834,419	59,073,865,847
	210		
Long-term receivables from customers Capital receivable from subsidiaries	211		
	212		
3. Long-term inter-company receivables	213		
4. Other long-term receivables	218		
5. Provision for long-term bad receivable (*)	219	52.010.122.620	52 (22 042 002
II. Fixed assets	220	52,019,123,638	52,623,942,802
1. Tangible fixed assets	221	19,760,010,840	20,806,425,951
- Historical cost	222	43,824,666,181	43,811,804,276
- Accumulated depreciation	223	(24,064,655,341)	(23,005,378,325)
2. Finance leases fixed assets	224		
- Historical cost	225		
- Accumulated depreciation	226		
3. Intangible fixed assets	227	31,197,897,846	31,255,619,992
- Historical cost	228	33,541,487,853	33,541,487,853
- Accumulated depreciation	229	(2,343,590,007)	(2,285,867,861)
4. Construction in progress expenses	230	1,061,214,952	561,896,859
III. Property investment	240	-	-
- Historical cost	241		
- Accumulated depreciation (*)	242		
IV. Long-term financial investments	250	4,211,000,000	4,211,000,000
1. Investment in subsidiaries	251	4,200,000,000	4,200,000,000
2. Investment in joint-venture	252		
Other long-term investments	258	11,000,000	11,000,000
Provision for devaluation of long-term finance investment	259		
V. Other long-term assets	260	2,155,710,781	2,238,923,045
Long-term prepaid expenses	261	1,411,710,781	1,494,923,045
Deferred income tax assets	262		
3. Others	268	744,000,000	744,000,000
TOTAL ASSETS	270	235,997,460,390	232,893,048,943

CAPITAL SOURCE			
A. LIABILITIES (300= 310+330)	300	47,860,149,631	58,240,404,777
I. Short-term liabilities	310	44,098,029,679	54,478,284,825
Short-term borrowing and debts	311	9,409,758,076	21,529,185,753
2. Trade accounts payable	312	8,075,849,428	3,037,786,520
3. Advances from customers	313	1,579,579,823	1,893,241,138
Taxes and liabilities to State budget	314	3,575,071,808	1,558,384,394
5. Payable to employees	315	9,255,104,799	12,239,647,722
6. Payable expenses	316	7,938,577,584	4,500,985,931
7. Accounts payables-Affiliate	317		
Payable in accordance with contracts in progress	318		
Other short-term payables	319	4,264,088,160	9,719,053,367
10. Provision for short-term liabilities	320		
II. Long-term liabilities	330	3,762,119,952	3,762,119,952
Long-term accounts payables-Trade	331		
Long-term accounts payables-Affiliate	332		
3. Other long-term payables	333		
Long-term borrowing and debts	334	3,170,892,740	3,170,892,740
5. Deferred income tax	335		
Provision for unemployment allowance	336	591,227,212	591,227,212
7. Provision for long-term liabilities	337		
8. Other long-term payables			
B. OWNER'S EQUITY (400= 410+430)	400	188,137,310,759	174,652,644,166
I. Capital sources and funds	410	186,612,826,415	172,682,609,822
1. Paid-in capital	411	100,000,000,000	100,000,000,000
2. Capital surplus	412	2,793,274,000	2,793,274,000
3. Other capital of owner	413		
4. Treasury stock	414	(26,450,000)	(26,450,000)
5. Assets revaluation difference	415		
Foreign exchange difference	416		(185,373,216)
7. Investment and development fund	417	35,416,469,775	35,416,469,775
8. Financial reserve fund	418	8,522,981,304	8,522,981,304
Other fund belong to owner's equity	419		
10. Retained profit	420	39,906,551,336	26,161,707,959
11. Capital for construction work	421		
II. Budget sources	430	1,524,484,344	1,970,034,344
Bonus and welfare fund	431	1,524,484,344	1,970,034,344
2. Budgets	432		
3. Budget for fixed asset	433		
TOTAL RESOURCES	440	235,997,460,390	232,893,048,943

## OFF BALANCE SHEET ITEMS

ITEMS	Node	Beginning Balance	Ending Balance	
1. Leasehold assets				
Materials and goods kept or processed for others				
3. Goods deposited by others				
Bad debts already treated	<u>-</u>	72,240,760	72,240,760	
5. Foreign currencies (USD)	<u>-</u>	31,528.44	6,443.17	
Estimates for non-business and project expenditure				

## **INCOME STATEMENT**

Quarter 1 / 2010

Unit: VND

Items	Code	Note	Quarter 1			
Items	Code	Note	Current year	Previous year		
1	2	3	4	5		
1. Sales	01	VI.25	64,993,635,633	65,961,988,275		
2. Deductions	02	VI.26	7,486,318,430	4,026,034,377		
3. Net sales and services	10	VI.27	57,507,317,203	61,935,953,898		
4. Cost of goods sold	11	VI.28	33,279,853,744	34,626,935,387		
5. Gross profit	20		24,227,463,459	27,309,018,511		
Financial income	21	VI.29	1,375,471,757	1,171,704,939		
7. Financial expenses	22	VI.30	362,510,700	398,857,013		
Include: Interest expense	23		149,017,041			
8. Selling expenses	24		4,201,777,878	3,158,231,448		
General & administrative expenses	25	]	4,062,187,489	6,966,917,241		
10. Net operating profit	30		16,976,459,149	17,956,717,748		
11. Other income	31		245,668,000			
12. Other expenses	32		200,000			
13. Other profit	40	]	245,468,000	-		
14. Profit before tax	50		17,221,927,149	17,956,717,748		
15. Current corporate income tax expenses	51	VI.31	3,477,083,772	1,807,596,962		
16. Defrred corporate income tax expenses	52	VI.32				
17. Profit after tax (60 = 50 - 51)	60	]	13,744,843,377	16,149,120,787		
18. EPS (VND/share)	70					

## **CASH FLOW STATEMENT**

Quarter 1 / 2010 (Direct method)

Unit: VND

Items	Code	Note	Accumulation		
			Current year	Previous year	
1	2	3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
Cash received from sale or services and other revenue	01		55,692,950,005	73,264,804,610	
2. Cash paid for supplier	02		(65,323,710,536)	(50,671,445,600)	
3. Cash paid for employee	03		(8,243,851,901)	(4,544,021,649)	
4. Cash paid for interest	04		(149,017,041)		
5. Cash paid for corporate income tax	05		(1,368,625,234)		
6. Other receivables	06		7,043,903,676	5,524,742,066	
7. Other payables	07		(29,498,484,691)	(18,857,820,074)	
Net cash provided by (used in) operating activities	20		(41,846,835,722)	4,716,259,353	
IL CASH FLOWS FROM INVESTING ACTIVITIES:		<b></b>			
Cash paid for purchase of capital assets and other long-term assets	21		(731,292,398)	(251,858,960)	
Cash received from liquidation or disposal of capital assets and other long-term assets	22		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(===,===,===)	
Cash paid for lending or purchase debt tools of other companies	23				
Withdrawal of lending or resale debt tools of other companies	24				
Cash paid for joining capital in other companies	25				
6. Withdrawal of capital in other companies	26				
7. Cash received from interest, dividend and distributed profit	27		1,375,471,757	1,171,704,939	
Net cash used in investing activities	30		644,179,359	919,845,979	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
Cash received from issuing stock, other owners' equity	31				
Cash paid to owners equity, repurchase issued stock	32				
Cash paid to owners equity, reparents issued stock Cash received from long-term and short-term borrowings	33		217,220,645		
Cash paid to principal debt	34		(12,140,830,540)		
Cash paid to financial lease debt	35		(12,110,030,310)		
6. Dividend, profit paid for owners	36		(6,958,847,000)	(14,826,000)	
Net cash (used in) provided by financing activities	40		(18,882,456,895)	(14,826,000)	
Net cash during the period $(50 = 20 + 30 + 40)$	50	ļ	(60,085,113,258)	5,621,279,332	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60	<b></b>	87,824,115,076	44,586,571,201	
Influence of foreign exchange change	61	T	(10,444,566)		
CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50 + 60 + 61)	70	T	27,728,557,252	50,207,850,533	